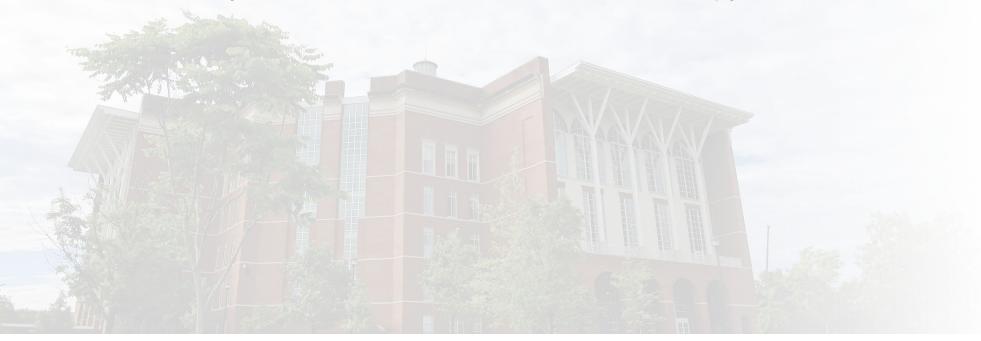
UNIVERSITY OF KENTUCKY BOARD OF TRUSTEES

Brandon McCray, Associate Vice President for Philanthropy







Agenda

- UK Alumni Association successes
- Production
- Scorecard update 2024 and 2025



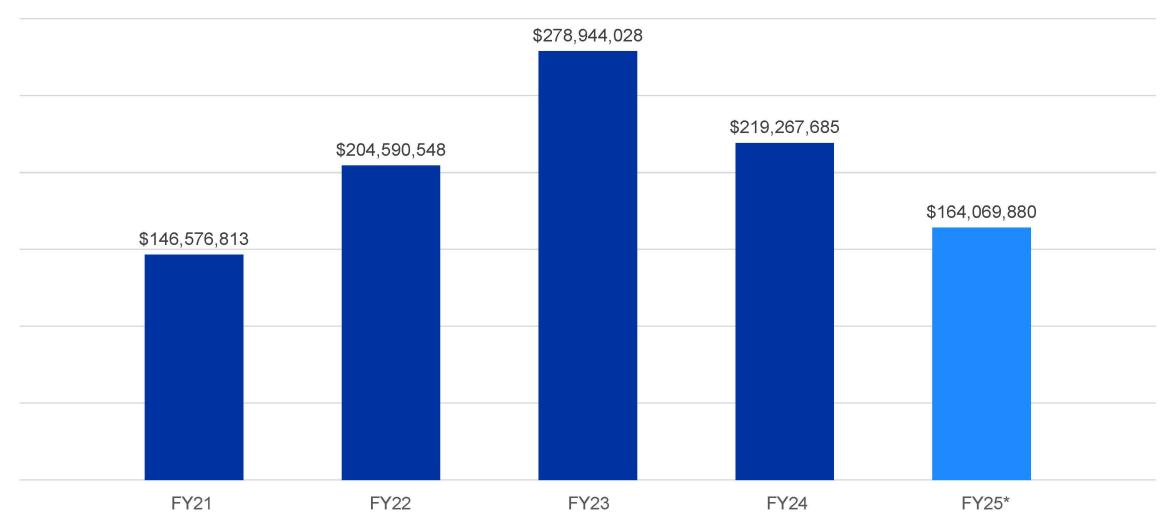
Accomplishments from 2024

- Alumni Commons
- Collaborations
- Online engagement



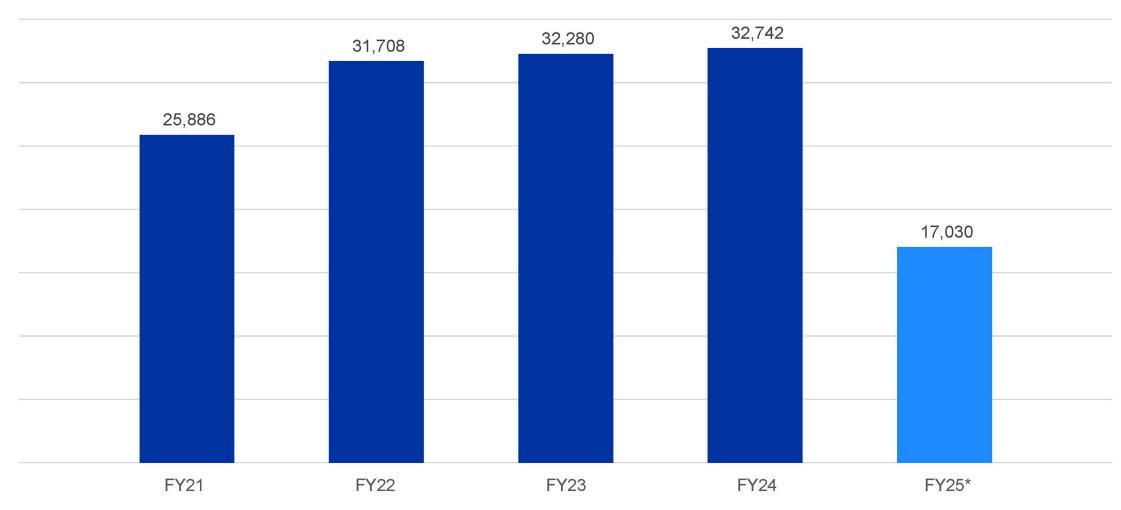
Production trends

Fundraising Totals by Fiscal Year

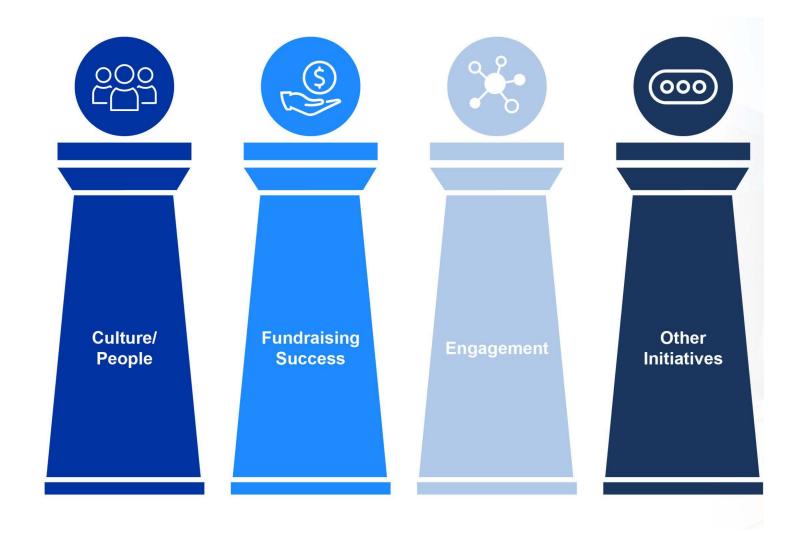


Production trends

Total Donors by Fiscal Year



Four Pillars of Focus





Balanced scorecard

Accomplishments from 2024

- Core values and culture
- Building a donor relations and stewardship program
- EverTrue/DXO model
- Fund creation timeline



Balanced scorecard

Focus for 2025

- Talent management
- Portfolio management
- ThankView
- Integrating gift receiving into our CRM



JUST THE BEGINNING | Etc.



QUESTIONS



